



# Marketing & Outreach for **Your Collection**

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# Collaboration Across Campus

### **Andie Craley**

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Harford Community College Library
GODORT Assistant Chair/Chair-Elect

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# Seek Out Partnerships for Organizing Events for Student Engagement Start as EARLY as you can!

- Library
  - Director for the Library
  - Marketing & Programming Committee
  - Librarians and Library Staff collaboration between Reference & Instruction Librarians and Government Documents staff for displays in the cases, blocks, and panel boards
  - Digital Media Specialist
- Student Life
  - Director of SL
  - Student Wellness Specialist (who also chair of Staff Council)
  - Student Leadership & Programming Specialist & New Voter Coordinator (who is also Advisor to the Student Government Association)
  - Student Diversity Specialist of Retention
- Faculty tie event to a class time, have faculty use event as their class, have faculty tie event to curriculum and give student incentives
  - Dean & Faculty of Arts & Humanities
    - History
  - Dean & Faculty of Behavioral & Social Sciences
    - Paralegal
    - Political Science
- Interested Community Borrowers
  - Hays-Heighe House Docents
  - Sponsoring community organizations ex. Chair of Constitution Week Committees of Governor William Paca Chapter, NSDAR, Harford County Board of Elections, League of Women Voters, National Voter Registration Day for posters and stickers
- Event Space
  - Hays-Heighe House Coordinator & College Archivist historic house museum and program space affiliated with Library
  - Dining Services for any food items
- Information Technology Services
  - Audio/Visual Technician



### Marketing Events to Students

- Create Event Flier using information from all cooperative partners yourself, in-house library marketing, campus marketing, etc.
- Need a logo? Contact GPO, <a href="https://www.fdlp.gov/file-repository/634/depository-anniversary-logos">https://www.fdlp.gov/file-repository/634/depository-anniversary-logos</a>, contact your campus marketing department
- GPO FDLP Promotional Materials and Pocket Constitutions make awesome swag! <a href="https://www.fdlp.gov/promotion/fdlp-promotional-materials">https://www.fdlp.gov/promotion/fdlp-promotional-materials</a>
- Look for sales before or after Memorial Day and July 4th for swag, decorations, flags, paper products Party City, Dollar General, Christmas Tree Shops
  - Locate email contacts or responsible parties in campus Work Order ticketing system for following marketing outlets:
    - Create Event in Student Life Event Presence Calendar App
    - Weekly News & Whooos Newsletter for several weeks leading up to event know weekly submission date deadline
    - Create Subject Guide that is easy to update <a href="https://harford.libguides.com/Constitution\_Day">https://harford.libguides.com/Constitution\_Day</a>
    - Campus Office of Communications for Press Release
    - Student Affairs Newsletter email
    - Academic Affairs Newsletter
    - Office of the President weekend email
    - Event on campus OwlNet "News & Announcements" channel campus Intranet portal
    - Event on campus Webpage Calendar and campus Digital Signs in Library, Student Center, and other campus buildings, campus Roadside Marquee
    - Share Event with Campus and Library Social Media admins
    - Share Event Flier with campus Administrative Assistants to post in campus buildings
    - Share Event with key outlets on campus:
      - CETL (Center for Excellence in Teaching & Learning)
      - Learning Center and Test Center
      - Research & Instruction Librarians to share in Embedded Classes

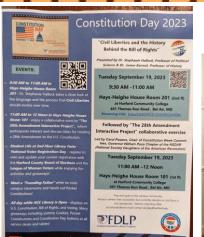


### Marketing Events to Community

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- If a big event like a milestone FDLP Anniversary:
  - What type of event?
  - Event Space? Seating Limitations?
  - Dignitary invitations think BIG!!! GPO attendees, Local, State, and Federal Government attendees
    - Locate contact information at local, state, and government websites
  - Invite GPO to attend! Ask for certificate and plagues! Ask for copies of your depository designation letters! https://ask.gpo.gov/s/
  - Community invitations mailing list used Hays-Heighe House program Constant Contact list
  - Proclamation requests think BIG!!!
- Locate email contacts or responsible parties in campus Work Order ticketing system for following marketing outlets:
  - Campus Office of Communications for Press Release
  - Campus Roadside Marquee Work Order ticket to campus Office of Communications
  - Harford Highlights Monthly E-Newsletter that goes out to Constant Contacts
  - Live at Harford Events brochure that goes out to Constant Contacts
  - Hays-Heighe House Events brochure that goes out to their Constant Contacts
  - Harford County Public Library contacts
  - Historical Society contacts
  - Postcards I created, printed by campus Copy Services, used Hays-Heighe House program Constant Contact list

## Fall 2023 Federal Depository Library Conference

## October 16-18 • Virtual • #FDLConference































































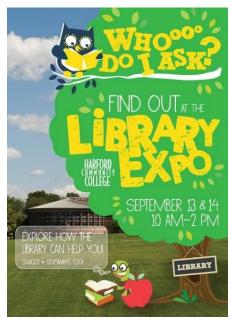
- Annual ALA National Library Week in April
- Annual Library Used Book Sale in October
- Past Library Expos in September









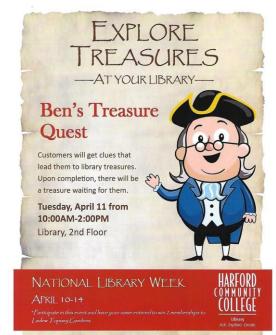




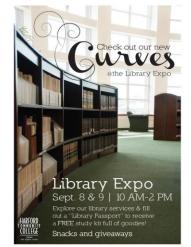














### Library Involvement with Student Life Events

 OwlFest – annual welcome back to campus Fall Festival in Quad with food, live music, and lots of free swag!















# CPL's Government Documents Department

Ensuring Cleveland's access to federal documents since 1886.

....without a budget. ....while competing with other departments. ....with a (relatively) tiny collection.

Sarah Dobransky General Research Collections Manager Cleveland Public Library



## About us – We Are A Research Library!

- We're an old depository (older than FDLP) and an even older library
- 27 branches\* plus the Main Library downtown
- Over 600 employees
- \$66M budget for 2023
- Main Library
  - 13 subject departments across 2 buildings. With conference space and a garden!
  - Ohio Center for the Book in Literature Dept. (LoC)
  - Patent and Trademark Resources Center in SciTech Dept. (USPTO)
- Branches
  - Verizon Community Forward Learning Center
  - Best Buy Teen Tech Center
  - Ohio Library for the Blind and Print Disabled (LoC)
  - \$3.25 million grant for a Digital Innovation Center

<sup>\*</sup>Some locations are temporarily closed due to capital projects plan



















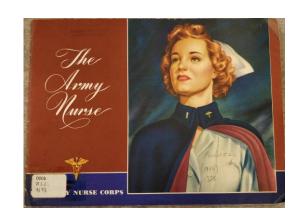








## Gov Docs



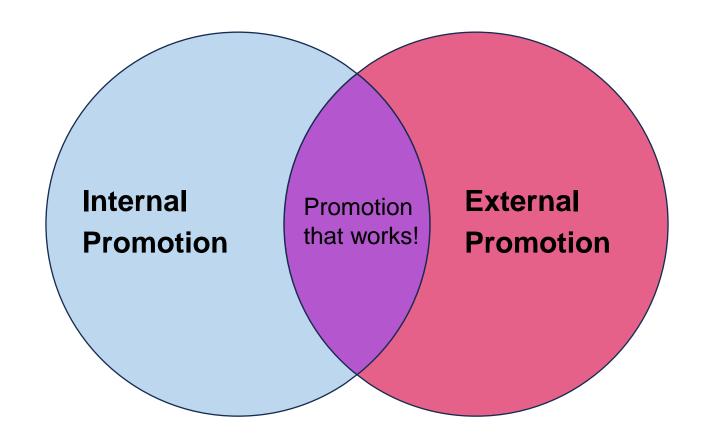








## Getting the information out





## (Shameless) Internal Promotion

### **Microsoft Engage (formerly Yammer)**

- Share monthly displays with CPL staff
- Post new titles that can be checked out
- Offer free publications to branch staff for programming

### **Programs in other departments**

- Curate recommended resources for National History Day students
- Offer books for displays or to have on hand to check out at another program





September is both **Suicide Prevention Month** and **National Recovery Month**. By now the branches and most public services subject departments should have received some magnets, business cards, and stickers featuring the 988 Suicide & Crisis Lifeline. If you have not received them yet, please let me know. If anyone would like a magnet for themselves, feel free to reach out to me for one. I have some extras available, plus the ability to order more.

The following agencies have resources to assist in finding help for someone in need, as well as educational information and social media infographics. @NIMHgov is hosting a Facebook Live event on youth suicide prevention on September 19.

Substance Abuse and Mental Health Services Administration (SAMHSA) https://www.samhsa.gov/recovery-month

National Institute of Mental Health (NIMH) https://www.nimh.nih.gov/get-involved/digital-toolkit-for-su...

Centers for Disease Control and Prevention https://www.cdc.gov/suicide/ind

The first 3 graphics were made by me, so you are all welcome to use them alongside the official ones.

see less



"Engage" posts by out department Library Assistant



## External Promotion (kinda)

### **CPL (Clevnet) Catalog**

- Circulating titles can now be checked out!
- Sometimes a title is mentioned in the news, and we have a copy (hello Mueller Report!).
  - CPL gov records come from Marcive. All materials are processed in the department, not through Technical Services.
  - Because of this, our records don't often have pretty book covers in the catalog.

### **Programs in other departments**

- Curate recommended resources for National History Day students
- Offer books for displays or to have on hand to check out at another program



# Challenges

- The name Government Documents Department\* doesn't scream "we have super cool books!".
- Without a budget, we can't order anything from the GPO bookstore that could complement our collection.
- Only one copy = no ability to share in multiple places or for multiple events.
- We don't really know what monographs we're getting.

<sup>\*</sup>It does, however, attract lots of conspiracy theorists.



# How to get to the sweet spot

- Letting internal staff know about your collection could lead them to checking out the materials.
- Our super shoppers are children's librarians who check out books for storytime at their branch.
- Some books are also available to anyone for free from Pueblo or a specific agency. Sending out the handouts has led those librarians to order a free copy for their own branch.
- Play favorites know what books or materials are the most requested or needed (SSA, Medicare, WWII & Vietnam military history) and sell what you know they'll want.



## Super secret tips.... Shhh!

### Good customer service!

If someone wants to use something from your collection, making sure to offer them additional assistance, ways to make their research easier, etc. goes a long way! They're more likely to recommend you to their colleagues and suddenly you've got yourself a new set of regular users.



## Super secret tips.... Shhh!

### Show off the collection – in context!

- Offer to present at a conference, workshop, or professional development event.
- Find outside partners who need what you have offering things that are *not online* will make you popular! (not really, but one can hope)
- If you're listing "library resources" make sure that *government* information is included (government data, resources, etc.).



# Enhancing the collection on a nonexistent budget

FREE is my favorite F word.



Centers for Disease Control and Prevention CDC 24/7: Saving Lives, Protecting People™







A Home O FAQ 🚑 Order Status 📜 My Cart (0)

### CDC Publications On Demand



### What most children do by age 5

Milestones matter! How your child plays, learns, speaks, acts, and moves offers important clues about his or her development. Check the milestones your child has reached by age 5.

### Social/Emotional Milestones

- ☐ Follows rules or takes turns when playing games with other children
- Sings, dances, or acts for you
- □ Does simple chores at home, like matching socks or clearing the table after eating

### Language/Communication Milestones

- Tells a story she heard or made up with at least two events. For example, a cat was stuck in a tree and a firefighter saved it
- Answers simple questions about a book or story after you read or
- Keeps a conversation going with more than three back-and-forth
- □ Uses or recognizes simple rhymes (bat-cat, ball-tall)

### Cognitive Milestones (learning, thinking, problem-solving)

- ☐ Counts to 10
- Names some numbers between 1 and 5 when you point to them

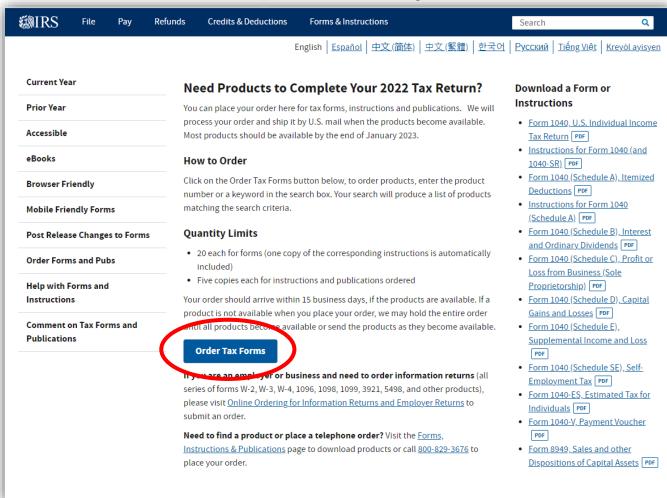
OTHER IMPORTANT THINGS TO SHARE WITH THE DOCTOR.

- What are some things you and your child do together?
- What are some things your child likes to do?
- Is there anything your child does or does not do that concerns you?

www.cdc.gov/Milestones | 1-800-CDC-INFO (1-800-232-4636)



# IRS – specialty tax forms



Order 990s and any other carbon copy forms as early as possible!



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U.S. Department of Health & Human Services

National Institute on Aging





Advance Care Planning: A Conversation Guide



Aging and Your Eyes



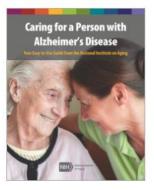
Alzheimer's Disease Fact Sheet



Alzheimer's Disease in People with Down Syndrome



Caregiver's Handbook



Caring for a Person with Alzheimer's Disease: Your Easy-to-Use Guide



Clinical Trials and Older Adults (easy-to-read booklet)



Comer saludable después de los 50 años (Healthy Eating After 50)

Español



DEPOSITORY LIBRARY COUNCIL | Fall Meeting October 16-18, 2023





### Romance Scams Bookmark

Your online
SWEETHEART
asks for
MONEY.
No matter
the reason:

Stop.
Don't seed cash or pay an entire love interest with gift cards, wire transfers, or cryptocurrency.
You won't get
if back.

The post for the pay and the pa

Language: English

Topic: Scams

Format: Bookmark

Dimensions: 2.5"x8.5"

Pages: 2 pages

Published: August 2022

This bookmark gives you quick advice about romance scams.

You can order this print publication in quantities from 100 - 200. All publications and shipping

Quantity

100

Add to cart

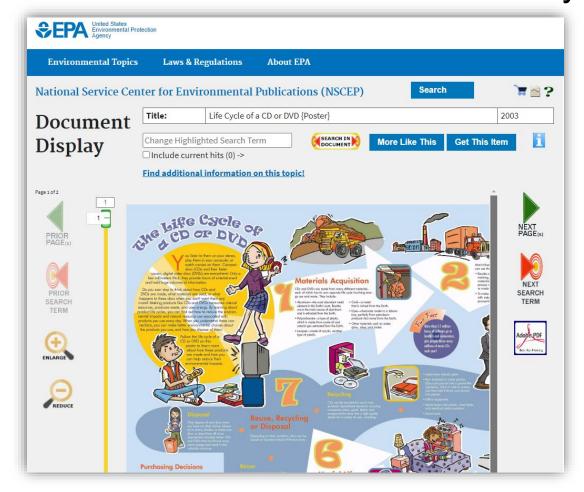
Cart 📜 Publications Cómo evitar las estafas de inmigración y obtener ayuda real Disclosures 101 for Social Media /Influencers



## Tips!

- Use "site:gov" in your online searches (publications site:gov or health publications site:gov)
- Search for publications on the agency website
- Be open to "online only"
   materials sometimes you may
   need to print off a coloring page
   for the crying toddler whose
   parent just needed to stop in
   "really quick" to find a book

## Look out for duds – or call it "history"



# Thank you!

Sarah.Dobransky@cpl.org

FDLP Academy Presentation (2020)

https://fdlp.gov/training/no-budget-no-problem-how-stock-your-library-free-government-publications





# Gov Docs: The Not-So-Boring Collection

Thoughts from a Public Library Whitney Gerwitz, St. Charles City-County Library





## Displays: Make Your Docs Visible

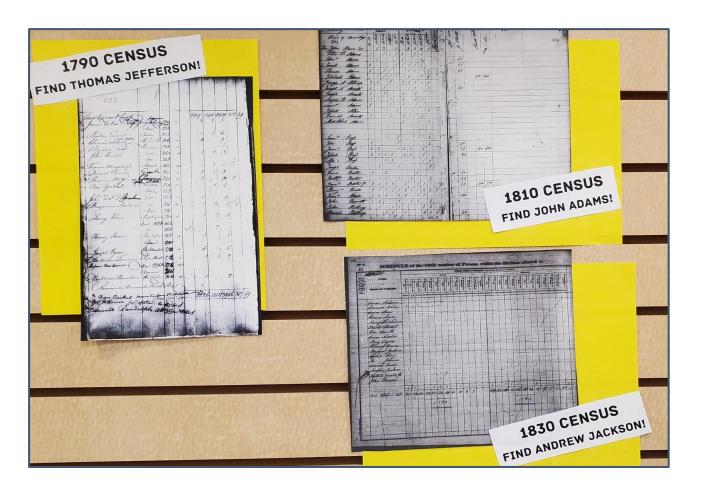
- Location, location
- What big event is happening or coming up either at your library, locally, or nationally?
- Do you have a program coming up that you want to promote?
- Is there a certain theme for the month?

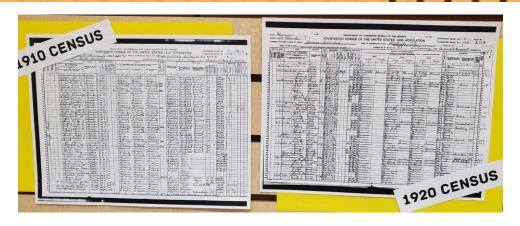
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## Programs: Participate with the Docs

- Use library programs to promote your Government Document collection
- Active Programming vs. Passive Programming
  - "Attendance" tends to be bigger for passive programming
  - More flexibility with passive programming
- Active Programs Examples
  - Ukraine and Russia, May 10th at 7pm
  - Selecting Judges in Missouri, October 4th at 7pm
- Passive Programs Examples
  - **Constitution Day**
  - Presidents' Day





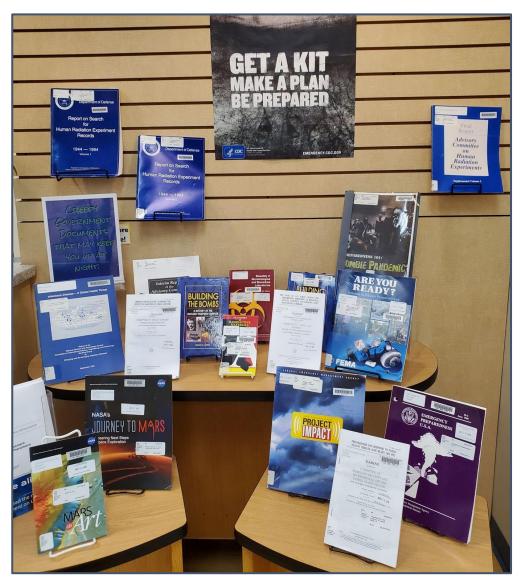




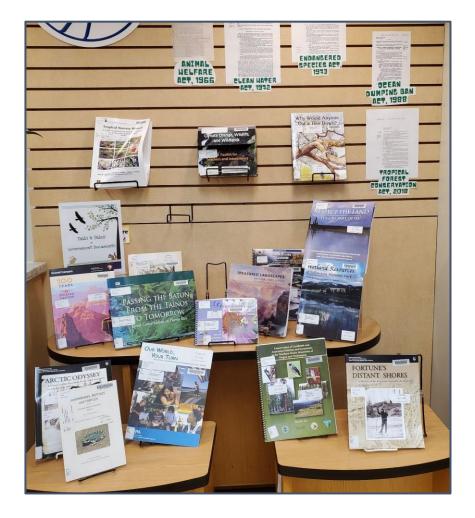






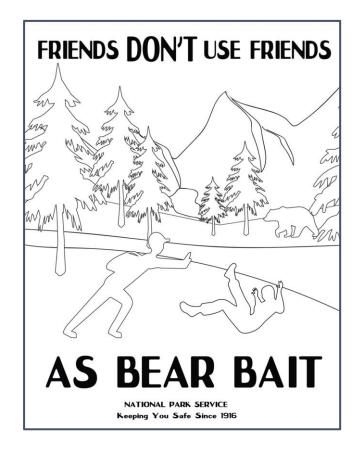














## **Constitution Day**











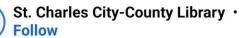
## Social Media: Post the Docs







## **Get Those Clicks!**



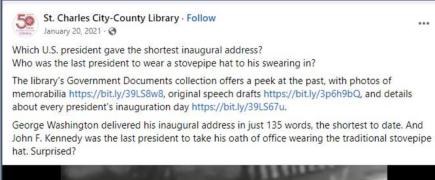
Jun 14, 2021 · 🕙

Give the glory to Old Glory on June 14! Celebrate the Stars and Stripes with #FlagDay trivia, compiled using information from the library's Government Documents collection. Let your flag (knowledge) fly high:

https://bit.ly/3vehxqV



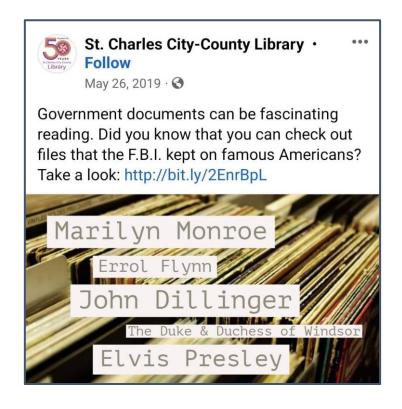


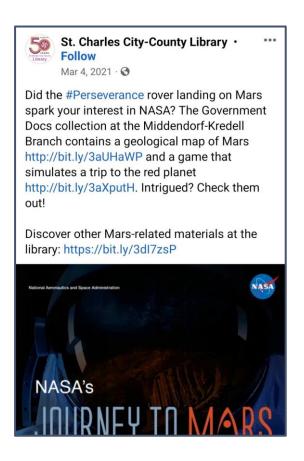






## E-Docs

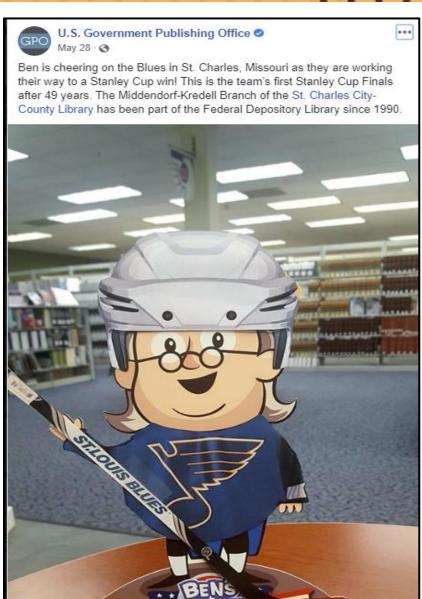








## Have Fun!





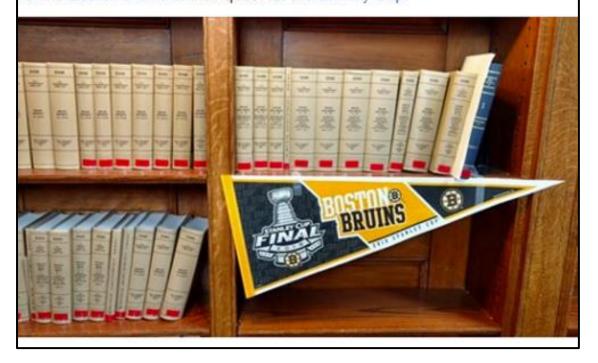
## Have Fun!

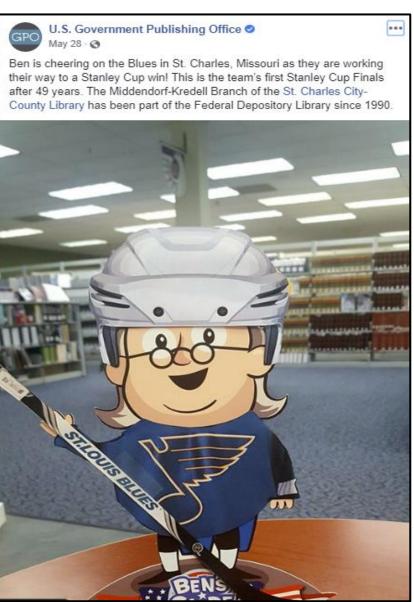


### U.S. Government Publishing Office

May 31 · 3

The hockey rivalry is strong in the Federal Depository Library Program. The Government Documents at Boston Public Library are decked out in support of the Boston Bruins in their quest for the Stanley Cup.









Source: Ben's Guide https://bensguide.gpo.gov/