Fall Federal Depository Library Conference Washington, DC October 24, 2006



Starting and Operating a Statewide Virtual Reference Service: Maryland AskUsNow!



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Background Basics



Maryland AskUsNow!

- Grand opening on March 17, 2003
- Currently 34 partner library systems (12 academic, 19 public, Maryland State Law Library, Maryland State Library for the Blind and Physically Handicapped, and Charles Co. Law Library)
- Participant in OCLC's QuestionPoint 24/7 Reference national cooperative (backup staffing and chat / e-mail platforms included)

Mission:

AskUsNow! is a 24/7 live online interactive service. It uses the expertise of librarians to provide answers to questions, research guidance, and help navigating the Internet. AskUsNow! serves the information needs of Maryland residents and students of academic institutions through a partnership of Maryland public, academic, and special libraries.





Award Winning!



Why are we offering this cooperative service?



None of us could do this alone!







Why are we offering this cooperative service?



1. Convenience!

- Expanded hours (any time of need)
- Where they are looking (point of need)

2. Communication!

- To clarify complex questions
- Instruction (Show them how to do it!)
- Chat and Instant Messaging = communication tool of choice

Why are we offering this cooperative service?



3. Promotion!

- Marketing and publicity
- Ability to highlight other library services

4. People!

- Personalized service
- Knowledgeable trained librarians
- Opportunity to learn new skills
- Efficient use of existing staff (\$)

How do people get to it?



From...

www.askusnow.info

Partner library home pages, and library web site links

K-12 schools, nonprofits, and other community organizations who have added a link



Get answers from a librarian, not a machine

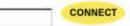


A cooperative service of Maryland libraries

Welcome to Maryland AskUsNow!

AskUsNow! is a 24/7 live online interactive service. It uses the expertise of librarians to provide answers to questions, research guidance, and help navigating the Internet. Expand your resources, connect with an information expert!

Enter your 5 digit zip code:



AskUsNow! serves the information needs of Maryland residents and students of academic institutions through a partnership of Maryland public, academic, and special libraries.

Learn about participating libraries

Find out more about this service

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Get answers from a librarian, not a machine

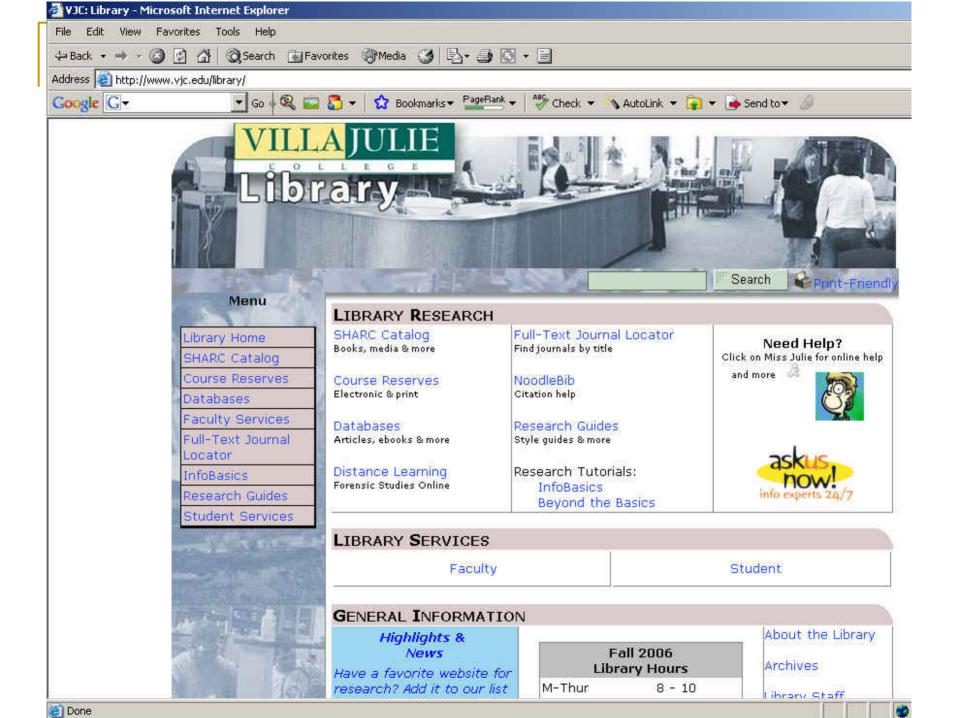


A cooperative service of Maryland libraries

AskUsNow! Participating Libraries

AskUsNowl is a 24/7 live online interactive service. It uses the expertise of librarians to provide answers to questions, research guidance, and help navigating the Internet.

- · Allegany College of Maryland
- · Allegany County Library System
- · Anne Arundel Community College
- Anne Arundel County Public Library
- Baltimore City Community College
- Baltimore County Public Library
- Calvert Library
- Caroline County Public Library
- Carroll Community College
- Carroll County Public Library
- · Cecil County Public Library
- Charles County Public Law Library
- Charles County Public Library
- College of Southern Maryland
- Enoch Pratt Free Library (Baltimore City)
 & State Library Resource Center
- Frederick County Public Libraries
- Harford Community College
- · Harford County Public Library
- Howard County Library
- Maryland State Law Library
- Maryland State Library for the Blind and Physically Handicapped
- Montgomery College
- Montgomery County Public Libraries
- Prince George's Community College
- Prince George's County Memorial Library System
- Salisbury University
- Somerset County Library
- St. Mary's County Library
- University of Maryland College Park
- Villa Julie College Library
- · Washington County Free Library
- Wicomico Public Library
- Worcester County Library
 - indicates a new AskUsNow! partner library



Library Fall Hours: Mon - Thur - 8 am - 8 pm | Fri - 8 am - 5:00 pm | Sat - 10 am - 3 pm | Sun - Closed



Welcome!

Administration | Library Mission | Services & Hours | Library Directory | Internet Policy

Circulation | Interlibrary Loan | Reference Services | Collection Management Services

Library Instruction | College Homepage

Library • Accokeek Hall Learning Resources Division

Where would you like to go next?



Library Catalog

Library Tutorial

· Services & Hours

Online Databases

E-books

Off-Campus Access

 Online and Distance Learning

 Periodicals (Magazines/Journals/News)

 Ready Reference-WWW

 Subject Sources-VANAV

Reference Tools

- Encyclopedias
- Almanacs
- Dictionaries
- Directories
- Handbooks and Manuals
- Government Documents
- Style Guides
- · Writer's Reference



Section in a country of

A cooperative service of Maryland libraries

Online Databases

- Journal and Magazine Articles
- Newspaper Articles
- · Reference Books
- Full Text Sources and More
- · Remote Access
- Database Guides
- · E-books



www.pgcmls.info

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PRINCE GEORGE'S COUNTY MEMORIAL LIBRARY SYSTEM

Catalog LibraryCenter TeenCenter KidsCenter E-Center Special Collections Community

October 24, 2006

Catalog

Check Your Library Account

Locations & Hours

Events & Programs

Library Services & Information

Library Policies

FAO

Contact Us



Sign up to receive PGCMLS Library News by email

Privacy Statement

Want to listen to a good book on your MP3 player? Download one from E-Ci

Pick an Electronic Resource

The Smartest Card

o your library





nowered by Tutor com LIVE HOMEWORK HELP











LIBRARY SERVICES

- *Events & Programs
- Catalog
- *Email Notification
- *Interlibrary Loan
- *Meeting Rooms

and more



Program Highlights



Featured Library Service

KidsCenter - Homework Resources

Text Version October 24, 2006

MARYLAND

montgomerycountymd, gov

Home | Help | Site Map



RESIDENTS

GOVERNMENT

BUSINESSES

CULTURE & LEISURE

How Do I ...?

News

County Executive

County Council

Departments Services (A-Z)

Online Services

County Cable 6

Transportation

Education

Careers

Volunteers

Contact Us







MC

PL Montgomery County PUBLIC LIBRARIES

About Your Library Catalog and Your Account Collections and Services Online Resources

Ask-a-Librarian Biz Info English Learner Kidsite Readers' Café Seniorsite Teensite Home

What's New @ Your Library

The Rockville library closed on Friday, October 6. Learn more.

Celebrate Hispanic Heritage Month:

The <u>Testing and Education</u>
Resource Center is now here.

Download an <u>audio eBook</u>, eBook, or video today.

More News RSS



Testing & Education
Reference Center

Colleges Careers, Test Prep, and more.

Find a branch near you,

Search the Calendar of Events, See today's events.

Place a Hold/Request a Book.

Search for eBooks and magazine, newspaper, and encyclopedia articles.

Have a question? Contact us. We want to hear from you.

Catalog Quick Search:

Search

Find It Fast

Your Account

Renew your items
Place holds/View holds
Make online payments
Change your PIN
Register/update your email
notification

Make MCPL's Virtual Library your homepage

About Your Library | Catalog and Your Account | Collections and Services | Online Resources | Ask-a-Librarian | Biz Info | English Learner | Kidsite | Readers' Café | Teensite | Seniorsite | Contact Us | Site

Map | Library Home

Home

Catalog

Research Port

? Ask us!



CHAT ONLINE with Maryland's 24/7 Virtual Reference

Ask us now! | Ask now in Spanish

now!

UM librarians chat 9am-5pm, Monday-Friday. There are some times you may be helped by a non-UM librarian. If you log in with an e-mail address, a UM librarian will be able to follow up on your question.

E-MAIL

Service

E-mail your question to Ask a librarian.

TELEPHONE

- Libraries' general information: 301-405-0800
- More Libraries' Phone numbers

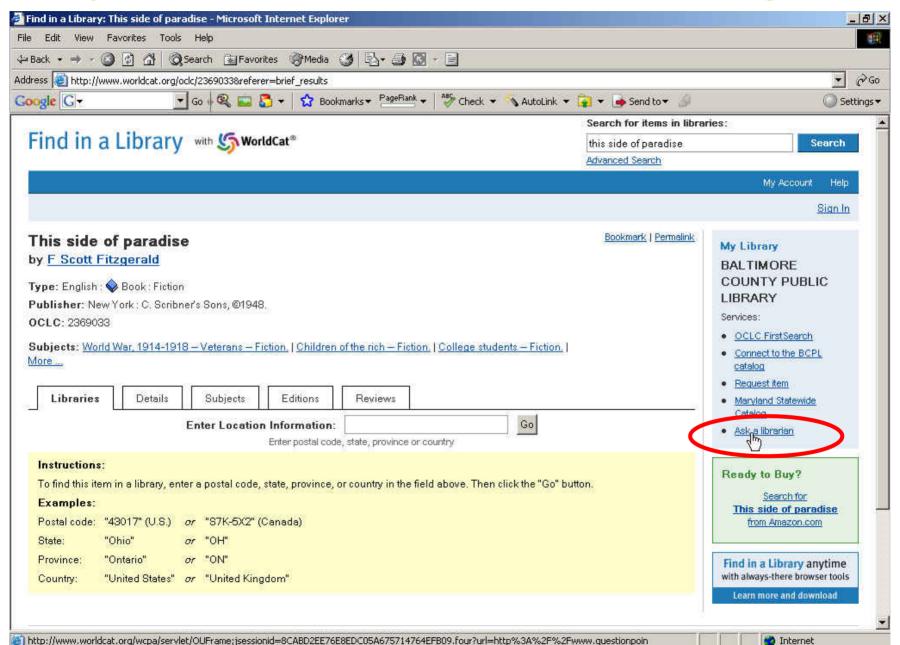
IN PERSON

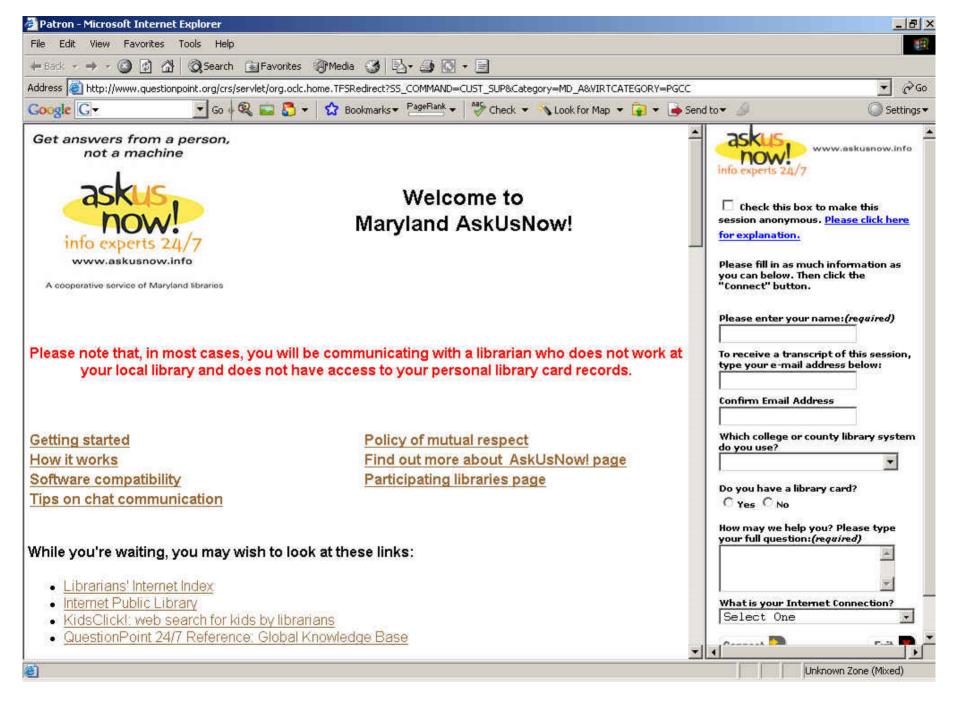
- ▶ Walk-in reference: Ask for help at any UM Libraries' information & research services desks. Check Libraries' hours.
- ▶ In-depth consultation: UM faculty, staff, students, & administrators may schedule an appointment with a <u>Librarian Subject</u> <u>Specialist</u>.

Read the UM Libraries' privacy policy.

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They can find us even at worldcat.org





What came before?



2001

- Two of 24 Maryland counties initiated pilot project to provide "homework help" to low income/high risk K-12 students at after-school centers.
- Due to low usage, target customer group had to be expanded. First to all K-12 students, then everyone in those counties.

2002

- Multiple virtual reference services provided around Maryland - all for limited hours.
- State Dept. of Ed. promised to provide Library Services and Technology Act (LSTA) grant funding for larger cooperative.
- Planning for statewide service began.

What were the big ISSUES?



Daylong conference held in summer 2002

- Representation from libraries around state
- Karen Hyman from "QandA NJ" talked about their experience in New Jersey
- Small group discussions in these 7 areas:
 - 1. Staffing
 - 2. Training
 - 3. Marketing/Promotion
 - 4. Policies

- 5. Software features
- 6. Outcomes/Evaluation
- 7. Resources

Planning



- Planning team assembled. Top issues from conference used as starting point
- Separate review team assembled to provide helpful criticism and suggestions
- Plan of service made available in October. "Letters of Intent" to partner due in November 2002
- Request for Proposal (RFP) made available to seek vendor and back-up staffing.

The old planning page is still posted:

http://www.askusnow.info/planning/

(last updated, December 2002)

Funding



- LSTA grant funds for FY 2007: \$175,932
 - One part-time Project Coordinator
 - One full-time Operations Supervisor
 - QuestionPoint contract
 - Mileage
 - Staff Development
 - Printing of training materials
 - Training and meeting supplies
 - Statewide Marketing
- Partner libraries contribute:
 - Existing staffing
 - Internet workstations
 - Enthusiasm!

How much is it being used?



A lot!

Maryland customers accounted for <u>26%</u> of all <u>24/7 Reference</u> <u>national</u> usage in the first half of 2004!

Over 143,000 chat questions have been submitted to date.

Chat usage over time



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	TOTAL
2006	4198	3865	4790	4403	4571	2110	1690	2051	3386				31064
2005	4364	4607	5950	5970	5351	2771	1867	2054	3194	3981	4119	3423	47651
2004	3277	3359	4224	4183	3856	2425	1853	1912	3308	4399	3703	3727	40226
2003			1653	2731	2703	1878	1834	1864	2688	3393	2738	2655	24137

Chat usage...

...by time of day

Hour	Sep
00:00-00:59	28
01:00-01:59	17
02:00-02:59	10
03:00-03:59	8
04:00-04:59	7
05:00-05:59	10
06:00-06:59	13
07:00-07:59	29
08:00-08:59	71
09:00-09:59	125
10:00-10:59	193
11:00-11:59	165
12:00-12:59	195
13:00-13:59	263
14:00-14:59	264
15:00-15:59	255
16:00-16:59	292
17:00-17:59	286
18:00-18:59	228
19:00-19:59	291
20:00-20:59	263
21:00-21:59	198
22:00-22:59	121
23:00-23:59	54
Total	3386

Marketing - Develop a Plan



- Most promotion has targeted K 12
- Business community to some extent, more in future
- Local library staff are your link to delivering the message to your communities
- Get what you can out of free publicity Remember, you can only be new and exciting once!



Md. launches 24-hour online librarian service

BALTIMORE (AP) — It's the middle of the night and your Internet so or information you need. If you live in Maryland, don't despair — a lil

A new service allows Maryland residents to reach a librarian online are information ranging from recipes to tax information, or just about any state's libraries.



March 2003 – Grand Opening

From Mount Vernon to the Inner Harbor, people were drinking Irish stout and donning

Md. libraries to connect with patrons via the Internet

24-hour service to offer live, interactive help from reference librarians

By ALYSON KLEIN SUNSTAFF

Libraries across Maryland are scheduled to begin offering a service today that combines the 24-hour convenience of the Internet with the professional expertise of a reference librarian.

Maryland AskUsNow! will be

Towson institution looks to access the 'invisible Web'

BY HEATHER COPPLEY

Daily Record Business Writer

In the 1957 movie "Desk Set," Katharine Hepburn plays an ace research librarian who handily answers questions that are enough to overload the computer that she fears is meant to replace her.

Nearly 50 years later, "Get answers from a person, not a machine" is the theme of a new initiative at the Towson Library.

The Baltimore County Public Library has coordinated AskUsNow! — a statewide program that allows Marylanders to have all-hours access to the human intelligence that often gets lost in dozens of pages of online search engine results. AskUsNow! is a live online information service staffed by librarians 24 hours a day, seven days a week.

Joe Thompson has been planning the effort through the county libraries during the last year.

"It's been fun visiting the member libraries and telling librarians that they will be working the 12 a.m. to 2 a.m. shift," he said jokingly.

Librarians from 26 libraries throughout the state will staff the chat-based service only during regular library hours. At other times, questions will be answered by librarians elsewhere in the country.

Participating libraries include 20 county systems, five academic libraries and the Maryland Law Library.

The Maryland state libraries consortium is only the second nationwide to offer this type of 24-hour live information service. New Jersey has a similar program run on different software. Appropriately, the software that Maryland's AskUsNow! runs on is called 24/7 Reference. It is licensed through an agreement with the **Metropolitan Cooperative Library System** in Pasadena, Calif.



The Baltimore County Public Library's Towson branch today will launch a 24-hour information service designed to help people answer questions about everything from business to law and beyond.

Thompson said the service will help people who are unacquainted with libraries and prefer online searches.

"What we're seeing in surveys is that people are often not finding what they need online. There is what is called the Invisible Web— areas that are hidden from search engines. Some of it is on subscription databases that libraries have access to," he said.

It is not only the online query service that the libraries are borrowing and expanding from the corporate sector, but the underlying software as well.

Thompson said that the programming used in 24/7 Reference was originally developed for corporate call centers, such as those for clothing catalogues. In the primitive application, it was used to help shoppers to ask questions while selecting from a catalogue of merchandise.

"They were dealing with a closed library, if you will," he said.

When people are looking for an answer to a question, they will often first ask a friend, Thompson said. Because AskUsNow! operates as a live chat service, it will enable the sort of narrowing of questions that can make online searches difficult to manage, with an immediacy that is lacking in the libraries' current ability to answer questions via e-mail.

While the most obvious use is homework assistance, the librarians online will be able to answer any sort of factual question, including those involving law, medicine and business

Andrea Lewis directed the modest \$155,602 in seed money for the project through the state from a federal grant for museums and libraries.

"This will take our services beyond the four walls of the library," she said. "We are pulling together a great level of expertise through this service."

COMMUNITY

Librarians provide answers 24 hours a day

BY LONI INGRAHAM

At 10:15 on a Friday morning, why is it that a librarian from Broward County, Fla., is providing population figures for Towson?

That's the first question that might be asked of the Maryland AskUs-Now! internet program, which was officially launched at the Towson library this week.

Of course, it just as easily could have been midnight on a Monday and the librarian could have been from Hartford or Terre Haute, because the AskUsNow! program offers the public the services of professional librarians who will answer factual questions and provide information 24 hours a day online.

The Baltimore County Public Library is coordinating the statewide initiative, which involves virtually every public library in the state, the Maryland Law Library and academic libraries for Loyola/Notre Dame, Villa Julie, University of Maryland College Park and Anne Arundel and Baltimore City community colleges.

Users of personal computers can access the service free through BCPL's Web site (www.bcpl.info) or through www.askusnow.info.

Maryland is now part of a consortium of libraries worldwide using software provided by Californiabased 24/7 Reference, which offers round-the-clock online service, according to BCPL librarian Joe Thompson, who is coordinating AskUsNow.

After hours, libraries from Massa-



STAFF PHOTO BY GABRIEL HACKER

Towson librarian Elizabeth Rafferty demonstrates how easy it is for someone to use AskUsNow!, the new, 24-hour-a-day service that uses librarians around the country to answer factual questions.

should never receive a busy signal since local librarians are backed up by librarians elsewhere in the nation — including librarians from Broward County

A second question that might be asked of AskUsNow is why was BCPL librarian Liz Rafferty of

called "co-browsing," which allows the librarian and customer to see the same screen at the same time, the librarian can share the information, as well as links to Web sites and databases, or show the customer how to complete a search.

Funded by the Maryland Depart-

It's not just the training on the software that's involved, he says. Absent the visual cues provided by both customer and librarian in a face- to-face interaction, virtual librarians have to keep customers apprised of what is happening while they are waiting.

And they need to get to the ques-

BULLETIN

Board

Submissions for the Bulletin Board can be sent to Lauren Taylor, Towson Times, 409 Washington Ave., Towson, MD 21204, fax your notices to 410-337-2490 or e-mail them to laylor@patusent.com.

Priority will be given to events or groups in the Towson Times readership area, Items must be received no later than noon on Friday for the following week's paper.

ART

► Towson University will sponsor the following art events.

•Reclaiming Tradition Sunday, through Friday, March 21, Asian Arts Gallery. Gallery hours are Mondays-Fridays, 11 a.m.-4 p.m. and Saturdays, 1-4 p.m.

•Abstract expressionist painter Judith Godwin exhibit through March 22, Center for the Arts Holtzman Art Gallery. Opening reception Friday, Feb. 21, 7-9 p.m.

BENEFITS

▶ Big Brothers Big Sisters present the 24-Hour Big Phat Bowl for teams of five with a minimum of \$50 in pledges Friday, March 21, 6 a.m. to Saturday, March 22, 6 a.m., AMF Towson Lanes, 701 Southwick Drive. Call 410-243-4000, Ext. 230.

► Harvest for the Hungry will hold their spring drive through March 22. Leave nonperishable food items at your mailbox or post

Library reference service never sleeps

BY LONI INCHAHAM

With the launching of the Maryland AskUsNow! Internet program, at the Towson library has routh, the reference desk became the source that never sleeps

The AskUsNow! program offers the public the services of professionof librarians who will answer factual agrestions and provide information 24 hours a day online

ment of Education's Division of Library Development Services, which gave BCPL \$155,602 in seed money, it is the first statewide project. of its type and only the second of its type in the country.

Pooling resources on a regional basis just makes sense, according to BCPL Director Jim Fish.

"I see this as the perfect blend of technology and what libraries do well - that is to organize information and to interpret the needs of customers to get them to the right information." he said, "This takes what's good and updates it for the 21st Century."

About 180 librarians from 26 libraries have received special training for the project, Thompson said.

It's not just the training on the software that's involved, he said. Absent the visual cues provided by both customer and librarian in a face- to-face interaction, virtual librarians have to keep customers apprised of what is happening while they are waiting.

And they need to get to the ques-

tion as soon as possible. "They get to chat but they shouldn't go off the topic too much," Thompson said. "It's not a service for lonely people It would be the same type of transaction as if they were talking to a librarian at the desk."

E-mail Lime Ingraham at hisrham@patuxent.com.

PAGE 12 . THE AVENUE NEWS . April 9, 2003

County librarians now online 24 hours to answer questions

April 2003

By AUDREY CARPENTER

THE AVENUE NEWS STAFF

The Baltimore County Public Library system is offering a new 24-hour program. to answer questions from county residents.

Library patrons could always call their local libraries and get questions answered by a librarian. But users were limited to the library's hours of operation.

. That has changed. Residents can bop on the internet at any hour, day or right, and go to www.askusnow.info. Librarians are standing by to answer questions.

The Maryland AskUsNow! initiative is being coordinated by the county library system and involves almost every library in the state as well as five academic libraries. and the Maryland Law Library, so virtually any question can be answered.

Information such as recipes, corporate officers, articles for homework, consumer facts, sports results, biographical details and quotes are just a law of the areas than can be tapped, according to the library

AskUsNow! is the first statewide projeer of its type and the second in the nation. The program in Baltimore County was started when former librarian Diane Tremete requested a grant from the Maryland Department of Education's division of Library Services in 2000. Tremere worked in the Information Services Department in Towson but recently passed

The first two years was a pilot program geared to school students, said loc-Thempson, the current coordinator of the program, also based in Towson.

"The program was so successful we decided to take it public." Thompson said.

The Department of Education gave the county library system a total of \$155,602. for the expanded Askt Is Now! program, That money is used to cover Thompson's salary as well as special software called "24/7 Reference" that allows librariums to research information. The "24/7



Reference" software was developed by a Southern California company.

The official kickoff and demonstration of the AskUsNow! program was March 17 at the Towson Library, and received 333. questions the first day. Thompson said.

Librarians boast that users never receive a busy signal, as the local librarian are

backed up by libraries els nation if necessary.

Academic libraries par new program include An Community College, Bal Community College, Loy Villa fulle and the Unive at College Park.

Library service queried about mice and men

Librarians in Perry Hall helped answer more than 3,000 questions in the first month of the new statewide program that provides 24-hour Internet access for questions and information on all topics.

Maryland AskUsNow!, which is being coordinated by the Baltimore County Public Library, fielded 3,410 inquiries ranging from the age of Mickey Mouse to where to obtain name-change forms.

The service, which always links a customer to a live librarian, can be accessed at www.askusnow.info.

State's new library Web tool provides answers 24/7

BY LONI INGRAHAM

Villa Julie, University of Maryland asked of AskUsNow is why was librarian can share the information, as once representative in January. College Park and Anne Arundel and BCPL librarian Liz Rafferty of well as links to Web sites and data-At 10:15 a.m. or a Friday morn-Baltimore City community colleges. Anneshe wearing a white terry cloth bases, or show the customer how to ware that's involved, he says. Abser-

It's rose just the training on the soft

Staffing & Scheduling



- 300+ Maryland librarians actively provide service
- Maryland librarians cover 266 hour per week
- Standard weekly schedule: Each library was required to offer at least 5 hours a week on the service, but we have made a few exceptions for very small library staffs
- Partner libraries are responsible for plugging in a trained librarian during the specific hours they have committed
- State Library Resource Center in Baltimore City provides one librarian during regular business hours 8:00 a.m. until 11:00 p.m., Monday – Friday
- 24/7 Reference and cooperative librarians provide <u>back-up</u>, <u>weekend</u>, and <u>overnight</u> staffing!



School assignment

- "what historical inaccuracies are found in the movie, Patton (1970)? history vs. hollywood"
- "What is the direction of proton transfer between acids and bases? This is high school chemistry."
- "For a school project, I need a magazine article dealing with water pollution. I have searched though all of my magazines, and am unable to find one. Do you have any?"
- "I am writing a term paper and i can not find any information on the event of Henri de Navarre seizing the city of Cahors."
- "what were the slave populations of the countries in 1860?"
- "How did Philantropy have a impact during the Gilded Age?"
- "I need Help With My Exit Project"



Advanced

- "I am researching family and want access to the New York Times Aechives. I understand I can get this through an acess site with the Balt. County Library. Is this correct? I want to do this from home on my PC. Thanks"
- "I would like to know the ward, section, block and lot information for **** Hillburn Avenue Baltimore, MD 21206. I know this information should be the LUSK Fish"
- "This question relates to electric or gas scooters. I need to look up the Maryland law that governs the use of these scooters on public roads in Maryland?"
- "Can you help me find a website that tells what a Fathers Rights are concerning paying child Support, also are there any advocacy groups which support fathers"
- "What is the minimum and maximum someone can go to jail for kidnapping?"



Library Policies & Collections

- "How do I sign up for an account online and a pin to renew materials?"
- "how do i renew DVDS?"
- "My son took one of his checked out books (Hardy Boys #20) to school and lost it there. Can you please let me know how much money I owe the library to replace the book. I am hoping someone would find it and turn it in but that has not happened yet."
- "how can I get into your databases?"
- "I am looking for some sort of video training CD-Rom for english learning or correcting my pronounciation?"
- "I was wondering if there is a way to get one Maryland system library card. I thought I had heard something about a statewide system and wanted to know if I can condense my three county cards into one state card."



'Other?'

- "What is the median starting salary of new librarians?"
- "i need articles about Benjarong Thai Restaurant in rockville Maryland. how can i get these articles online? or any ways that i can get them?"
- "how much money is lil romeo worth?"
- "the major conflict in older women dating younger men and how can they be solved?"
- "Can I please have info on HP and the Half Blood Prince? (If possible, can I have librarian nws, please?)"

Greatest challenges?



- We could have planned better on how to handle all of those follow-up questions
- Keeping up with technology working with customers who use a wide range of browsers, operating systems, and... firewalls
- Establishing realistic expectations
 - Answers are usually not instantaneous
 - Question negotiation not always expected
- Unexpected class visits
- Rude behavior

Challenge ahead:
Keeping up with demand!

Survey feedback



Sample recent comments:

- "Two words can describes your service and that is Fast and efficient."
- "The service was very knowledgeable and they knew just where to look to find the information that I needed!"
- "My librarian rep. was very nice and helpful she should get a raise!"
- "Fast, helpful, easy to use, friendly and I can always count on!!"

For more info...



Maryland AskUsNow! Staff Support Page: askusnow.info/partners

Recommended Resources for Planning a Virtual Reference Service: askusnow.info/recommended

This Presentation and Others: askusnow.info/presentations

Contact Joe:

jthompso@bcpl.net

410-887-8124 (Info. Services Dept., BCPL)